



Early Inspiration. Future Success.

NUTRITION SERVICES CONTRACT

05.09.2023

NUTRITION CONTRACT TIMELINE

Date	Action Item
12/9/2022	RFCSP Released
1/27/2023	RFCSP Closed – Three proposals submitted
3/20/2023	Evaluation Meeting
3/24/2023	Taste Testing and Demonstration
3/24/2023	Final Scoring
3/31/2023	Award Letter Sent to Vendor
5/9/2023	Submission to Board of Directors
7/1/2023	Contract to start if approved

NUTRITION CONTRACT TERMS



Contract Terms and Enhancements

- San Antonio Food Bank
- 1 year contract, 4 one year renewal options (CACFP requirement)
- Total Estimated Value: \$19,685,763

Enhancements to Existing Contract

- Meals will be served purely Family Style
- Requesting "Other" special dietary needs to be met
- Invoicing for liquidated damages differently
- Vendor to provide meal transportation equipment

PROPOSED CONTRACT PRICING

Academic Year	Annual Breakfast	Annual Lunch	Annual Snack 1	Annual Extended Day Snack	Total
2023-2024	\$924,825	\$1,614,240	\$504,450	\$265,500	\$3,309,015
2024-2025	\$988,722	\$1,758,849	\$554,895	\$292,050	\$3,594,516
2025-2026	\$1,059,345	\$1,916,910	\$612,066	\$322,140	\$3,910,461
2026-2027	\$1,133,331	\$2,091,786	\$672,600	\$354,000	\$4,251,717
2027-2028	\$1,210,680	\$2,280,114	\$739,860	\$389,400	\$4,620,054

CURRENT V. PROPOSED CONTRACT PRICING



Meal	Current Contract	Proposed Contract (Year 1)	Difference
Breakfast	\$733,134	\$924,825	\$191,691
Lunch	1,325,022	1,614,240	289,218
Snack 1	353,115	504,450	151,335
Extended Day Snack	185,850	265,500	79,650
Total	\$2,597,121	\$3,309,015	\$711,894

RECOMMENDATION



Staff recommends Board approval to negotiate and execute a contract with the San Antonio Food Bank to provide student nutrition services and nutritional education services for Pre-K 4 SA for one year, with four, one-year options to renew for a total contract value not to exceed \$19,685,763.00.



QUESTIONS?